

WHOLESALE PROFILE BOOK

2018 EBMA Annual Meeting
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| | Page |
|---|-------------|
| Author's Republic | 1 |
| Baker & Taylor, Inc | 2 |
| Bernie's Book Bank | 3 |
| Bookworm Central | 4 |
| Bound to Stay Bound Books | 5 |
| Central Programs DBA Gumdrop Books | 6 |
| Children's Plus, Inc | 7 |
| Classroom Library Company | 8 |
| CrossCan Educational Services | 9 |
| Dodge Learning Resources | 10 |
| Elephant Books (DBA Mrs. Nelson's Library Services) | 11 |
| Epic! | 12 |
| Follett School Solutions | 13 |
| Ingram Content Group | 14 |
| Junior Library Guild | 15 |
| Kaeden Corporation | 16 |
| Lectorum Publications, Inc | 17 |
| Mackin | 18 |
| OverDrive | 19 |
| Perfection Learning Corporation | 20 |
| Perma-Bound | 21 |
| Steps To Literacy | 22 |
| The Booksource | 23 |
| Tinlids Inc | 24 |
| Treasure Bay | 25 |

Author's Republic

3027 Pine Street, Unit 3U
L7R 1E9, ON Burlington Canada
<http://www.authorsrepublic.com>

Marketing Contact

Direct Phone: -- | Cell Phone: -- | Email:

Book Buyer

Direct Phone: -- | Cell Phone: -- | Email: --

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Direct Phone: -- | Cell Phone: -- | Email: --

About Author's Republic

Author's Republic is an audiobook publishing and distribution service. With a few clicks, we connect you with our vast network of digital retailers.

- No, the company does not distribute eBooks
- No, we don't have a company employed sales force
- No, the company does not have independent sales people
- Approximate Dates of sales meetings:
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising:

Notes:

Baker & Taylor

1120 US Highway 22 East
Bridgewater, NJ 08801 United States
<http://www.baker-taylor.com>

Marketing Contact

Lynn Bond
Direct Phone: (908) 541-7374 | Cell Phone: -- | Email: lynn.bond@baker-taylor.com

Book Buyer

Patricia Moody
Direct Phone: (908) 541-7808 | Cell Phone: -- | Email: patricia.moody@baker-taylor.com

eBook Digital Contact

Marin Foster
Direct Phone: (908) 541-7392 | Cell Phone: -- | Email: marin.foster@baker-taylor.com

Sales Contact

Jill Faherty
Direct Phone: (908) 541-7405 | Cell Phone: -- | Email: jill.faherty@baker-taylor.com

About Baker & Taylor

Baker & Taylor is a leading distributor of books, videos, and music products to libraries, institutions and retailers. We are passionate about books and entertainment products. We have been in business for 181 years and have developed long-term relationships with major book publishers, movie studios and music labels. We have more than 44,000 customers in more than 120 countries and we ship more than 1 million unique products (SKUs) annually. We also maintain one of the largest in-stock inventories of books, videos and music in the U.S. with about 385,000 titles in inventory and more than 1.5 million titles available for order. B&T also offers opening day collections, cataloging and processing services for schools and we publish The School Selection Guide three times a year.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people
- Approximate Dates of sales meetings: July
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Baker & Taylor marketing vehicles

Notes:

Bernie's Book Bank

917 N. Shore Drive
Lake Bluff, IL 60044 United States
<http://www.berniesbookbank.org>

Marketing Contact

Sarna Goldenberg
Direct Phone: (847) 780-7323 | Cell Phone: -- | Email: sarna@berniesbookbank.org

Book Buyer

Jane Adler
Direct Phone: (847) 780-7323 | Cell Phone: -- | Email: jane@berniesbookbank.org

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Brian Floriani
Direct Phone: (847) 722-1150 | Cell Phone: -- | Email: brian@berniesbookbank.org

About Bernie's Book Bank

Bernie's Book Bank distributes quality fiction and non fiction books to at-risk children, birth to 6th grade, throughout Chicagoland. We primarily distribute through schools and other distribution partners including WIC (Women Infant Children pediatric sites for low-income families), public libraries, park districts and summer lunch/feeding programs. Since our inception in 2009, we have distributed over 10 million books to significantly increase book ownership and empower at-risk children to read their way to a better life. Plans are underway to replicate our book bank model in other major cities across the country.

- No, the company does not distribute eBooks
- No, we don't have a company employed sales force
- No, the company does not have independent sales people
- Approximate Dates of sales meetings:
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Increase visibility and exposure for literacy causes.

Notes:

Bookworm Central

12193 Livingston Rd
Manassas, VA 20109 United States
<http://www.bookwormcentral.com>

Marketing Contact

Radhika Bajaj
Direct Phone: (703) 367-0045 | Cell Phone: -- | Email: radhika@bookwormcentral.com

Book Buyer

Laurie Rothenberg
Direct Phone: (703) 367-0045 | Cell Phone: -- | Email: laurie@bookwormcentral.com

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Radhika Bajaj
Direct Phone: (703) 367-0045 | Cell Phone: -- | Email: radhika@bookwormcentral.com

About Bookworm Central

Bookworm Central (parent company Ensemble, Inc.) is a children's book distributor specializing in fundraising book fairs and literacy programs. We work closely with schools to customize their book fairs to meet their needs demographically, thematically and by curriculum. Similarly, we work with schools to customize reading programs for classroom use, summer reading programs, give-away programs, etc.

- No, the company does not distribute eBooks
- Yes, we do have a company employed sales force
- No, the company does not have independent sales people
- Approximate Dates of sales meetings:
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Flyers, posters, book marks

Notes:

Bound to Stay Bound Books

1880 West Morton Road
Jacksonville, IL 62650 United States
<http://www.btsb.com>

Marketing Contact

Bob Sibert
Direct Phone: (217) 245-5191 | Cell Phone: -- | Email: rsibert@btsb.com

Book Buyer

Bob Sibert
Direct Phone: (217) 245-5191 | Cell Phone: -- | Email: rsibert@btsb.com

eBook Digital Contact

Bob Sibert
Direct Phone: (217) 245-5191 | Cell Phone: -- | Email: rsibert@btsb.com

Sales Contact

Lori Smith
Direct Phone: (217) 245-5191 | Cell Phone: -- | Email: lsmith@btsb.com

About Bound to Stay Bound Books

We prebind (put new books into a reinforced library binding) books for elementary and middle school libraries and for public libraries. We primarily work with hardcover editions rather than paperbacks but try to get at least the first printing of the hardcovers in folded and gathered sheet form. We produce an annotated catalog in the Fall and the Spring that gets distributed to about 25,000 librarians.

- No, the company does not distribute eBooks
- Yes, we do have a company employed sales force
- No, the company does not have independent sales people (15 Representatives)
- Approximate Dates of sales meetings: mid July
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: annotated catalog listings, some flyers, some book bags

Notes:

Central Programs DBA Gumdrop Books

802 N 41st St
Bethany, MO 64424 United States
<http://www.gumdropbooks.com>

Marketing Contact

Nick Fitzgerald
Direct Phone: (660) 425-7777 | Cell Phone: -- | Email: nick@gumdropbooks.com

Book Buyer

Jen Menneke
Direct Phone: (660) 425-7777 | Cell Phone: -- | Email: jmenneke@gumdropbooks.com

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Nick Fitzgerald
Direct Phone: (660) 425-7777 | Cell Phone: -- | Email: nick@gumdropbooks.com

About Central Programs DBA Gumdrop Books

Gumdrop Books™ has been in business for over 40 years and we believe in things that might seem a little old-fashioned these days. Things like loyalty, service, hard work, and doing what we say we will. We believe that books, education, and libraries are still at the heart of our culture and the basis for our collective future. To that end, we'll do everything in our power to help you create a complete and meaningful collection aimed at helping your patrons, your students, and teachers, accomplish their goals, for the best possible price. We don't care about the size of the school or the budget. We just want you to have the books you need. Gumdrop Books™ has been around a long time. We've seen lots of changes in how things get done, but one thing that hasn't changed is the idea that you deserve exceptional service, unconditionally guaranteed.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people (125 Representatives)
- Approximate Dates of sales meetings: Mid-July
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising:

Notes:

Children's Plus Inc.

1387 Dutch American Way
Beecher, IL 60401 United States
<http://childrensplusinc.com>

Marketing Contact

Sara Mantia

Direct Phone: (800) 230-1279 | Cell Phone: -- | Email: saram@childrensplusinc.com

Book Buyer

Michelle Pawela

Direct Phone: (800) 230-1279 | Cell Phone: -- | Email: michellep@childrensplusinc.com

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Kevin Walsh

Direct Phone: (800) 230-1279 | Cell Phone: -- | Email: kevinw@childrensplusinc.com

About Children's Plus Inc.

Children's Plus, Inc. is one of the fastest growing distributors of children's and young adult books in the country; offering the best in quality, service and selection. With nearly 300,000 titles and over 20,000 favorites in our guaranteed library editions, we can help you build your best library. From custom book lists to hand-selected featured titles, we bring you the best -- PreK to YA!

- Yes, the company does distribute eBooks
- No, we don't have a company employed sales force
- Yes, the company does have independence sales people (125 Representatives)
- Approximate Dates of sales meetings: July
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising:

Notes:

Classroom Library Company

3901 Union Blvd. Ste. 155
St. Louis, MO 63115 United States
<https://www.classroomlibrarycompany.com/>

Marketing Contact

Laura Bruce
Direct Phone: (888) 318-2665 | Cell Phone: (314) 662-6553 | Email:
laura@classroomlibrarycompany.com

Book Buyer

Laura Bruce
Direct Phone: (888) 318-6553 | Cell Phone: (314) 662-6553 | Email:
laura@classroomlibrarycompany.com

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Ben Conn
Direct Phone: (888) 318-2665 | Cell Phone: (516) 369-0087 | Email: ben@classroomlibrarycompany.com

About Classroom Library Company

The Classroom Library Company is an educator owned and operated company that publishes and distributes educational media correlated to standards. All of our products consist of high interest educational materials available to the K-8 marketplace. Our goal is to get children reading at an early age, so they are able to acquire the skills needed to compete in the 21st century. We have the best books at the lowest prices and work with our customers to customize their classroom library.

- No, the company does not distribute eBooks
- No, we don't have a company employed sales force
- Yes, the company does have independence sales people (50 Representatives)
- Approximate Dates of sales meetings: n/a
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising:

Notes:

CrossCan Educational Services

12 Court St.
St. Catharines, ON L2R 4R4 Canada
<http://www.crosscaneducation.com>

Marketing Contact

Sean Charlebois
Direct Phone: (800) 251-0918 | Cell Phone: (289) 241-2104 | Email: seanc@crosscaneducation.com

Book Buyer

Lisa Maisonneuve
Direct Phone: (905) 931-3866 | Cell Phone: (905) 931-3866 | Email: lisam@crosscaneducation.com

eBook Digital Contact

Sean Charlebois
Direct Phone: (289) 241-2104 | Cell Phone: (289) 241-2104 | Email: seanc@crosscaneducation.com

Sales Contact

Lisa Maisonneuve
Direct Phone: (905) 931-3866 | Cell Phone: (905) 931-3866 | Email: lisam@crosscaneducation.com

About CrossCan Educational Services

CrossCan Educational Services provides sales representation for K-12 products (hardcover, paperback, eBooks, databases, interactive eBooks, audio, foreign languages) in Canada. We sell our publishers' books to major educational wholesalers, bookstores, teacher supply stores, K-12 schools, and public libraries in all provinces and territories. CrossCan handles all channel pricing issues, sampling, marketing materials, exhibitions and customer follow-up. Using our talented sales force we make face-to-face presentations promoting books not services to district level personnel, school librarians, as well as to major public library collection development teams. We also provide a suite of customized marketing initiatives that enhance both a publishers' front and backlist titles.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people (4 Representatives)
- Approximate Dates of sales meetings: July
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Advertising and trade shows

Notes:

Dodge Learning Resources & School Materials Network

1555 Senoia Road
Tyrone, GA 30290 United States
<http://dodgelearning.com>

Marketing Contact

Allen Dodge
Direct Phone: (678) 216-0566 | Cell Phone: (770) 639-2743 | Email: adodge@dodgelearning.com

Book Buyer

Andrea Hanson
Direct Phone: (678) 216-0566 | Cell Phone: -- | Email: materials@dodgelearning.com

eBook Digital Contact

Victoria Raush
Direct Phone: (678) 216-0566 | Cell Phone: -- | Email: victoria@dodgelearning.com

Sales Contact

Allen Dodge
Direct Phone: (678) 216-0566 | Cell Phone: (770) 639-2743 | Email: adodge@dodgelearning.com

About Dodge Learning Resources & School Materials Network

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people (4 Representatives)
- Approximate Dates of sales meetings: No sales meetings
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: catalog (under development)

Notes:

Elephant Books (DBA Mrs. Nelson's Library Services)

1650 W. Orange Grove Avenue
Pomona, CA 91768 United States
<http://www.mrsnelsons.com>

Marketing Contact

Patrick Nelson
Direct Phone: (909) 397-7820 | Cell Phone: -- | Email: pnelson@mrsnelsons.com

Book Buyer

Direct Phone: | Cell Phone: -- | Email: --

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Direct Phone: -- | Cell Phone: -- | Email: --

About Elephant Books (DBA Mrs. Nelson's Library Services)

Mrs. Nelson's family of businesses combines personalized book fairs, book ordering and bindery services to provide fundraising opportunities, extend the life of books, and promote the love of reading and learning. "Elephant Books" is the name used to buy from publishers for all wholesale orders for K-12 schools and government organizations. Our customers know us as Mrs. Nelson's Library Services or Mrs. Nelson's Book Fair Company.

- No, the company does not distribute eBooks
- Yes, we do have a company employed sales force
- No, the company does not have independent sales people
- Approximate Dates of sales meetings:
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: our printed catalog, email newsletters, and printed flyers

Notes:

Epic!

702 Marshall Street, Suite 280
Redwood City, CA 94063 United States
<http://www.getepic.com>

Marketing Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Book Buyer

Direct Phone: | Cell Phone: -- | Email: tim@getepic.com

eBook Digital Contact

Tim Ditlow

Direct Phone: -- | Cell Phone: (203) 984-9825 | Email: tim@getepic.com

Sales Contact

Direct Phone: -- | Cell Phone: -- | Email: --

About Epic!

Founded in 2014 and based in Redwood City, CA, Epic! is a premium content and learning platform for kids 12 and under and 2016 recipient of the American Association of School Librarians' Best App for Teaching and Learning and Best Website for Teaching and Learning. Epic! offers more than 25,000 e-books from leading publishers such as HarperCollins, Macmillan, Candlewick and National Geographic. Every piece of content on Epic's platform is selected by a team of children's content experts, and the company's personal recommendation algorithms help kids discover new books and topics they will love. Epic! was founded by Suren Markosian, founder of several successful technology startups, and Kevin Donahue, former YouTube, Google and Disney executive, with the support of top tier investors and veterans of the children's publishing industry. To learn more about Epic!, visit <http://www.getepic.com>

- Yes, the company does distribute eBooks
- No, we don't have a company employed sales force
- No, the company does not have independent sales people
- Approximate Dates of sales meetings:
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: We do not require any coop dollars

Notes:

Follett School Solutions

1340 Ridgeview Dr.
McHenry, IL 60050 United States
<http://www.titlewave.com>

Marketing Contact

Gina Sciore
Direct Phone: (888) 511-5114 | Cell Phone: -- | Email: gsciore@follett.com

Book Buyer

Laura Shay
Direct Phone: (888) 511-5114 | Cell Phone: -- | Email: lshay@follett.com

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Direct Phone: -- | Cell Phone: -- | Email: --

About Follett School Solutions

PreK-12 School Distributor

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people (100 Representatives)
- Approximate Dates of sales meetings: July
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Please contact Marketing

Notes:

Ingram Content Group

One Ingram Blvd.
LaVergne, TN 37086 United States
<http://www.ingramcontent.com>

Marketing Contact

Holly Merriman
Direct Phone: (615) 213-5475 | Cell Phone: -- | Email: holly.merriman@ingramcontent.com

Book Buyer

Diana Cary
Direct Phone: (615) 213-5314 | Cell Phone: -- | Email: diana.cary@ingramcontent.com

eBook Digital Contact

Rob Grindstaff
Direct Phone: (615) 213-5269 | Cell Phone: -- | Email: rob.grindstaff@ingramcontent.com

Sales Contact

Joyce Skokut
Direct Phone: (615) 213-5914 | Cell Phone: -- | Email: joyce.skokut@ingramcontent.com

About Ingram Content Group

Ingram Content Group is a trusted leader in providing comprehensive, global content distribution services to publishers, retailers, libraries and educational institutions.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people
- Approximate Dates of sales meetings: April, November
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising:

Notes:

Junior Library Guild

7858 Industrial Pkwy
Plain City, OH 43064 United States
<http://juniorlibraryguild.com>

Marketing Contact

Lauren McDonough
Direct Phone: (614) 733-7627 | Cell Phone: (617) 721-9874 | Email: lmcdonough@juniorlibraryguild.com

Book Buyer

Susan Marston
Direct Phone: (646) 380-0702 | Cell Phone: -- | Email: smarston@juniorlibraryguild.com

eBook Digital Contact

Sean Lockwood
Direct Phone: (614) 733-7265 | Cell Phone: -- | Email: slockwood@juniorlibraryguild.com

Sales Contact

Sean Lockwood
Direct Phone: (614) 733-7265 | Cell Phone: -- | Email: slockwood@juniorlibraryguild.com

About Junior Library Guild

Junior Library Guild (JLG), a division of Media Source, Inc., is a book review and collection development service helping thousands of school and public libraries acquire the best new children's and young adult books, saving them both time and money. Based in Plain City, Ohio, and founded in 1929, JLG provides the very best customer service in the industry. Its services help librarians with collection development and members trust JLG to put only the best books into the hands of eager young readers.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people (50 Representatives)
- Approximate Dates of sales meetings: quarterly
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising:

Notes:

Kaeden Corporation

806 Sharon Dr, Suite F
Westlake, OH 44145 United States
<http://www.kaeden.com>

Marketing Contact

Grant Urmston
Direct Phone: (440) 617-1400 | Cell Phone: -- | Email: gurmston@kaeden.com

Book Buyer

Grant Urmston
Direct Phone: (440) 617-1400 | Cell Phone: -- | Email: gurmston@kaeden.com

eBook Digital Contact

Grant Urmston
Direct Phone: (440) 617-1400 | Cell Phone: -- | Email: gurmston@kaeden.com

Sales Contact

Grant Urmston
Direct Phone: (440) 617-1400 | Cell Phone: -- | Email: gurmston@kaeden.com

About Kaeden Corporation

Kaeden Corporation specializes in custom libraries, book rooms, and collections for Grades Pre-K - 6.

- No, the company does not distribute eBooks
- Yes, we do have a company employed sales force
- No, the company does not have independent sales people
- Approximate Dates of sales meetings: Varies throughout the year
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: N/A

Notes:

LECTORUM PUBLICATIONS, INC.

205 Chubb Avenue
Lyndhurst, NJ 07071 United States
<http://www.lectorum.com>

Marketing Contact

Marjorie Samper
Direct Phone: (201) 559-2227 | Cell Phone: -- | Email: msamper@lectorum.com

Book Buyer

Eida Del Risco
Direct Phone: (201) 559-2231 | Cell Phone: -- | Email: edelrisco@lectorum.com

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Hilda Viskovic
Direct Phone: (201) 559-2240 | Cell Phone: -- | Email: hviskovic@lectorum.com

About LECTORUM PUBLICATIONS, INC.

Lectorum is the largest Spanish books distributor in the U.S. We have the exclusive representation for over 25 Publishing Houses in Spain, Mexico, Colombia, Venezuela, Argentina, etc. Our inventory consists of over 15,000 titles from more than 500 domestic and foreign publishers. We are also the publisher of the Spanish translations of Dr. Seuss books, The Magic Tree House Series, and authentic literature series like CUANDO LOS GRANDES ERAN PEQUENOS. Our multilingual staff is uniquely qualified to choose culturally and educationally relevant materials that speak to the needs of diverse urban areas.

- No, the company does not distribute eBooks
- No, we don't have a company employed sales force
- Yes, the company does have independence sales people (17 Representatives)
- Approximate Dates of sales meetings:
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising:

Notes:

Mackin

3505 County Road 42 W
Burnsville, MN 55306 United States
<http://www.mackin.com>

Marketing Contact

Troy Mikell
Direct Phone: (952) 895-9540 | Cell Phone: -- | Email: troy.mikell@mackin.com

Book Buyer

Stephanie Reiersen
Direct Phone: (952) 895-9540 | Cell Phone: -- | Email: stephanie.reiersen@mackin.com

eBook Digital Contact

Stephanie Reiersen
Direct Phone: (952) 895-9540 | Cell Phone: -- | Email: stephanie.reiersen@mackin.com

Sales Contact

Stephanie Reiersen
Direct Phone: (952) 895-9540 | Cell Phone: -- | Email: stephanie.reiersen@mackin.com

About Mackin

For more than 34 years, Mackin has provided library and classroom materials for grades PK-12. Known the world over for exemplary service and a stringent attention to detail, Mackin has access to more than 18,000 publishers and a collection of 3 million printed titles, MackinMaker makerspace products, and more than 2 million digital titles including eBooks, audio books, databases and video resources available through their free, state-of-the-art digital resource management system, MackinVIA. This highly sought-after digital content management tool has been awarded distinctive awards including Best of Show at ISTE and Awards of Excellence by Tech & Learning in 2015, 2016, and 2017, as well as the Modern Library Award in 2017. Today, MackinVIA is found in thousands of schools and accessed by more than 9 million students around the world. For more information, visit www.mackin.com or call 800-245-9540.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people (23 Representatives)
- Approximate Dates of sales meetings:
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Publisher Showcase, email eBlasts, Collections eBlasts, eMackin Newsletter, and Homepage Sliders

Notes:

OverDrive

One OverDrive Way
Cleveland, OH 44125 United States
<http://www.overdrive.com>

Marketing Contact

Diane Stefancin
Direct Phone: (216) 573-6886 | Cell Phone: (440) 487-4528 | Email: dstefancin@overdrive.com

Book Buyer

Lauren Cannavino
Direct Phone: (216) 573-6886 | Cell Phone: (440) 227-0804 | Email: lcannavino@overdrive.com

eBook Digital Contact

Lauren Cannavino
Direct Phone: (216) 573-6886 | Cell Phone: (440) 227-0804 | Email: lcannavino@overdrive.com

Sales Contact

Lauren Cannavino
Direct Phone: (216) 573-6886 | Cell Phone: (440) 227-0804 | Email: lcannavino@overdrive.com

About OverDrive

OverDrive is the leading digital reading platform for libraries and schools worldwide. We are dedicated to "a world enlightened by reading" by delivering the industry's largest catalog of eBooks, audiobooks, and other digital media to a growing network of 39,000 libraries and schools in 70 countries. Founded in 1986, OverDrive is based in Cleveland, Ohio USA and owned by Tokyo-based Rakuten.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- No, the company does not have independent sales people
- Approximate Dates of sales meetings: 12/11/17
- Yes, we invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Sponsorship opportunities

Notes:

Perfection Learning Corporation

2680 Berkshire Parkway
Clive, IA 50325 United States
<http://www.Perfectionlearning.com>

Marketing Contact

Kristin Hipwell
Direct Phone: (515) 309-8091 | Cell Phone: -- | Email: khipwell@perfectionlearning.com

Book Buyer

Anne Sterling
Direct Phone: (978) 263-1230 | Cell Phone: -- | Email: absterling@gmail.com

eBook Digital Contact

Mark Hagenberg
Direct Phone: (515) 309-8073 | Cell Phone: -- | Email: mhagenberg@perfectionlearning.com

Sales Contact

John Thoreson
Direct Phone: (515) 309-8080 | Cell Phone: -- | Email: jthoreson@perfectionlearning.com

About Perfection Learning Corporation

Perfection Learning is a leader in literature and language arts programs for grades 6-12. These programs include both textbooks and supplemental programs. Innovative literature programs provide solutions for teaching critical thinking skills and incorporate the new demands of the Common Core State Standards. K-8 reading language arts solutions include hybrid print/digital handwriting and spelling programs, nonfiction reading, and intervention programs in reading and math. In 2013, Perfection Learning acquired AMSCO School Publications. AMSCO provides high-quality materials in World Languages, Science, Social Studies, Math as well as marketing leading titles in Advanced Placement, ACT and SAT preparation. Perfection Learning is also one of the leading providers of trade books to classrooms across the country and delivers unsurpassed selection of novels, nonfiction books, classroom collections and literature-based teaching support.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people
- Approximate Dates of sales meetings: Late Summer
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Online catalogs, website ads, email campaigns

Notes:

Perma-Bound

617 E. Vandalia Rd
Jacksonville, IL 62650, United States
<http://perma-bound.com>

Marketing Contact

Alicia Trader
Direct Phone: (877) 277-0743 | Cell Phone: (217) 473-1915 | Email: tradera@perma-bound.com

Book Buyer

Leslie Bermel
Direct Phone: (217) 291-1103 | Cell Phone: (614) 580-7908 | Email: bermell@perma-bound.com

eBook Digital Contact

Leslie Bermel
Direct Phone: (217) 291-1103 | Cell Phone: (614) 580-7908 | Email: bermell@perma-bound.com

Sales Contact

Jerry Mullen
Direct Phone: (217) 291-1109 | Cell Phone: (217) 370-1332 | Email: jerrymullen@perma-bound.com

About Perma-Bound

Perma-Bound, a division of Hertzberg-New Method Inc., is a family-owned firm based in Jacksonville, Ill. The company carries over 500,000 titles—including over 250,000 ebooks, audiobooks, interactive ebooks, and databases—from more than 1,000 publishers. A leader in book rebinding for over 60 years, Perma-Bound was the first in the industry to offer an unconditional guarantee on its books, as well as durable laminated covers using its patented, industry-standard PUR binding.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people (120)
- Approximate Dates of sales meetings: 7/10-8/25
- Yes, we do invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Print or digital

Notes:

Steps To Literacy

PO Box 6737

Bridgewater, NJ 08807 United States

<http://www.stepstoliteracy.com>

Marketing Contact

Andrea Lorenzo

Direct Phone: -- | Cell Phone: -- | Email: Andrea@stepstoliteracy.com

Book Buyer

Amanda McLaren

Direct Phone: | Cell Phone: -- | Email: Amanda@stepstoliteracy.com

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Bill Minick

Direct Phone: -- | Cell Phone: -- | Email: BMinick@stepstoliteracy.com

About Steps To Literacy

At Steps To Literacy, we are committed to empowering educators with classroom libraries and educational products that inspire and enhance student literacy.

- Yes, the company does distribute eBooks
- No, we don't have a company employed sales force
- Yes, the company does have independence sales people (40 Representatives)
- Approximate Dates of sales meetings: Winter/Spring
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Author events /or catalog (marketing flyer) allowance

Notes:

The Booksource

1230 Macklind Ave
Saint Louis, MO 63110 United States
<https://www.booksource.com/>

Marketing Contact

Andrew Richmond
Direct Phone: (314) 647-0600 | Cell Phone: -- | Email: arichmond@booksource.com

Book Buyer

Matt Mount
Direct Phone: (314) 647-0600 | Cell Phone: -- | Email: mmount@booksource.com

eBook Digital Contact

Katy Hostman
Direct Phone: (314) 647-0600 | Cell Phone: -- | Email: khostman@booksource.com

Sales Contact

Katy Hostman
Direct Phone: (314) 647-0600 | Cell Phone: -- | Email: khostman@booksource.com

About The Booksource

Booksource is a publisher wholesaler focused on engaged reading in the K-12 education market. We sell an extensive selection of individual titles as well as curate collections for classroom libraries. Customization is our specialty as we make it easy for educators to discover, build, organize, and implement books in their classroom.

- Yes, the company does distribute eBooks
- Yes, we do have a company employed sales force
- Yes, the company does have independence sales people (46 Representatives)
- Approximate Dates of sales meetings: Every two years in December / January
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: Catalog or social medial promotion

Notes:

Tinlids Inc

130 Martin Ross Ave
Toronto, ON M3J 2L4 Canada
<http://tinlids.ca>

Marketing Contact

Maria Martella
Direct Phone: (416) 665-5663 | Cell Phone: (416) 587-0569 | Email: maria@tinlids.ca

Book Buyer

Maria Martella
Direct Phone: (416) 665-5663 | Cell Phone: -- | Email: maria@tinlids.ca

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Scott Millar
Direct Phone: (416) 665-5663 | Cell Phone: -- | Email: scott@tinlids.ca

About Tinlids Inc

We are a wholesaler of children's and teen books for schools and public libraries across Canada. We are also the official contracted wholesaler for the Ontario School Library Association Forest of Reading Program. This is the largest recreational reading program in Canada.

- No, the company does not distribute eBooks
- Yes, we do have a company employed sales force
- No, the company does not have independent sales people
- Approximate Dates of sales meetings:
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising: website, school board events sponsored tables

Notes:

Treasure Bay

P.O. Box 119
Novato, CA 94948 United States
<http://www.TreasureBayBooks.com>

Marketing Contact

Don Panec
Direct Phone: (415) 884-2888 | Cell Phone: -- | Email: don@treasurebaybooks.com

Book Buyer

Don Panec
Direct Phone: (415) 884-2888 | Cell Phone: -- | Email: don@treasurebaybooks.com

eBook Digital Contact

Direct Phone: -- | Cell Phone: -- | Email: --

Sales Contact

Direct Phone: -- | Cell Phone: -- | Email: --

About Treasure Bay

Treasure Bay is a catalog company and distributor of book series for classroom libraries to help support family engagement in reading. Over 10,000 schools and 4,000 Title I programs rely on Treasure Bay for books and resources to engage parents and students in reading together. We now offer 16 series for students from Pre-K through 6th grade. In addition to our own series, we also offer book series from 8 other publishers. The books are usually placed in classroom libraries, and teachers send the books home to engage students and parents in reading together. However, many of the books are also used for tutoring, independent reading, special education, and RTI programs. We are looking for additional book series for our catalog that offer educational benefits for beginning and reluctant readers and for family engagement in reading. We only offer collections of book series. We do not carry single titles.

- No, the company does not distribute eBooks
- No, we don't have a company employed sales force
- Yes, the company does have independence sales people (3 Representatives)
- Approximate Dates of sales meetings:
- No, we don't invite publishers to sales meetings
- Preferred Use of Cooperative Advertising:

Notes: